Aedon.Accounting

A NEW WAY OF WORKING

The Definitive Project Management & Finance Solution for Business

FRS 102 COMPLIANT

- Revenue Recognition
- Lease Accounting

Salesforce AppExchange

★★★★★

salesforce PARTNER SINCE 2022

Pledge1%

FINANCIAL CONDUCT AUTHORITY Registered Provider

EU GDPR COMPLIANT

HMRC Recognised

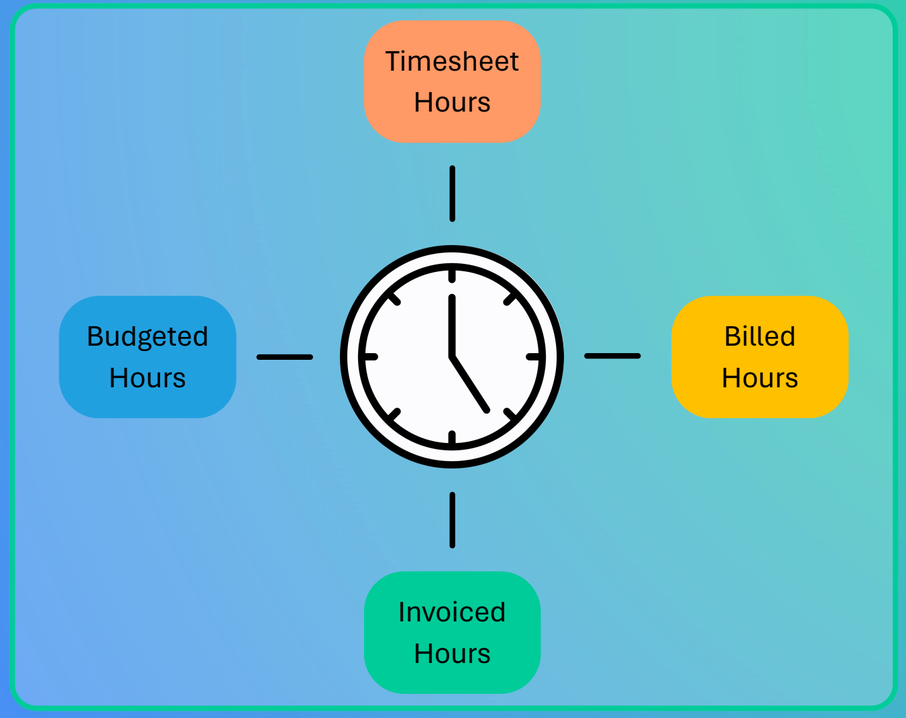
ISO 27001 Certified company

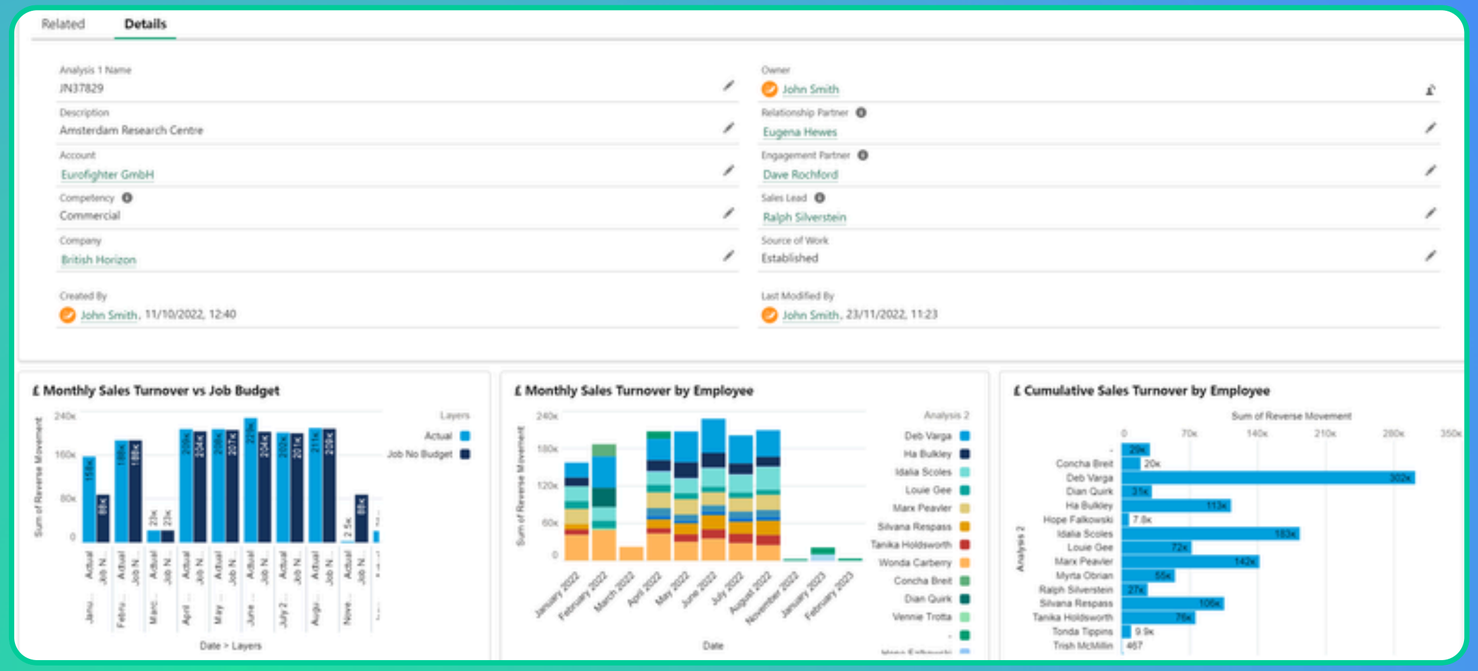
NEW WAY OF WORKING Features		Aedon	Xero	QuickBooks	Sage Cloud
FINANCE	Kaplan & Norton Balanced Scorecard	✓	X	X	X
	Bank Reconciliation	✓	✓	✓	✓
	FRS 102 Lease Accounting	✓	X	X	X
	FRS 102 Revenue Recognition	✓	X	X	X
	Fixed Asset Module	✓	✓	X	X
	Cash or Accruals VAT	✓	✓	✓	✓
	Multicurrency Manual Journals	✓	X	X	X
	Flexible Multicompany Setup	✓	X	X	X
USEFUL UTILITIES	Bulk Posting	✓	X	X	X
	Bulk Payments	✓	X	X	X
	Drag and Drop Uploads	✓	✓	✓	✓
CREDIT CONTROL	Automated Credit Chasing Flow	✓	X	X	X
	Credit Control AI Agent	✓	X	X	X
AUDITING & INTEGRITY	Audit Trail	✓	X	X	X
	Ledger Reconciliation	✓	X	X	X
	Financial Controller Home Pages	✓	X	X	X
	Unlimited Reports & Dashboards	✓	X	X	X
	Bottom-Up Reporting	✓	X	X	X

Project Management

Consolidate the 4 types of Project Time as different Budget Layers.

Record and monitor Timesheet variances against Budget and your Subcontractors' Bills; then decide what you will invoice your client. They are rarely the same.





Reinforce Accountability

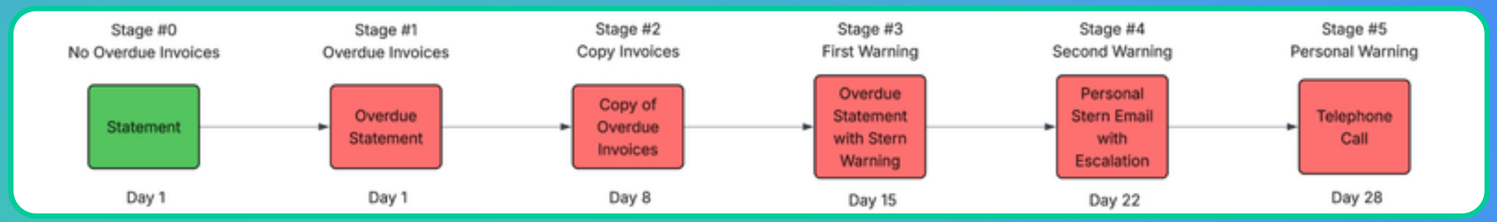
Accountability starts with owning the budget. Then each Purchase Order and Invoice must be approved by the Budget Owner so that they can see their expenditure evolve on tailored "Bottom-Up" dashboards that are shared throughout the organisation. The Budget Owners know that their spending decisions will be subject to scrutiny from Finance, Operations and the CEO.

Creating this kind of structure changes behaviours. We all act differently if we are held to account: the business schools call it the Hawthorne Effect. Creating approval processes and tailored dashboards are straightforward configurations in Aedon with the rules tailored to your business's requirements. This will drive down costs and make your organisation more efficient.

AI Credit Control Agent

Our automated Chat Agent not only answers invoice queries, it can send out copy invoices, agree payment delays and even **investigate missing payments.**

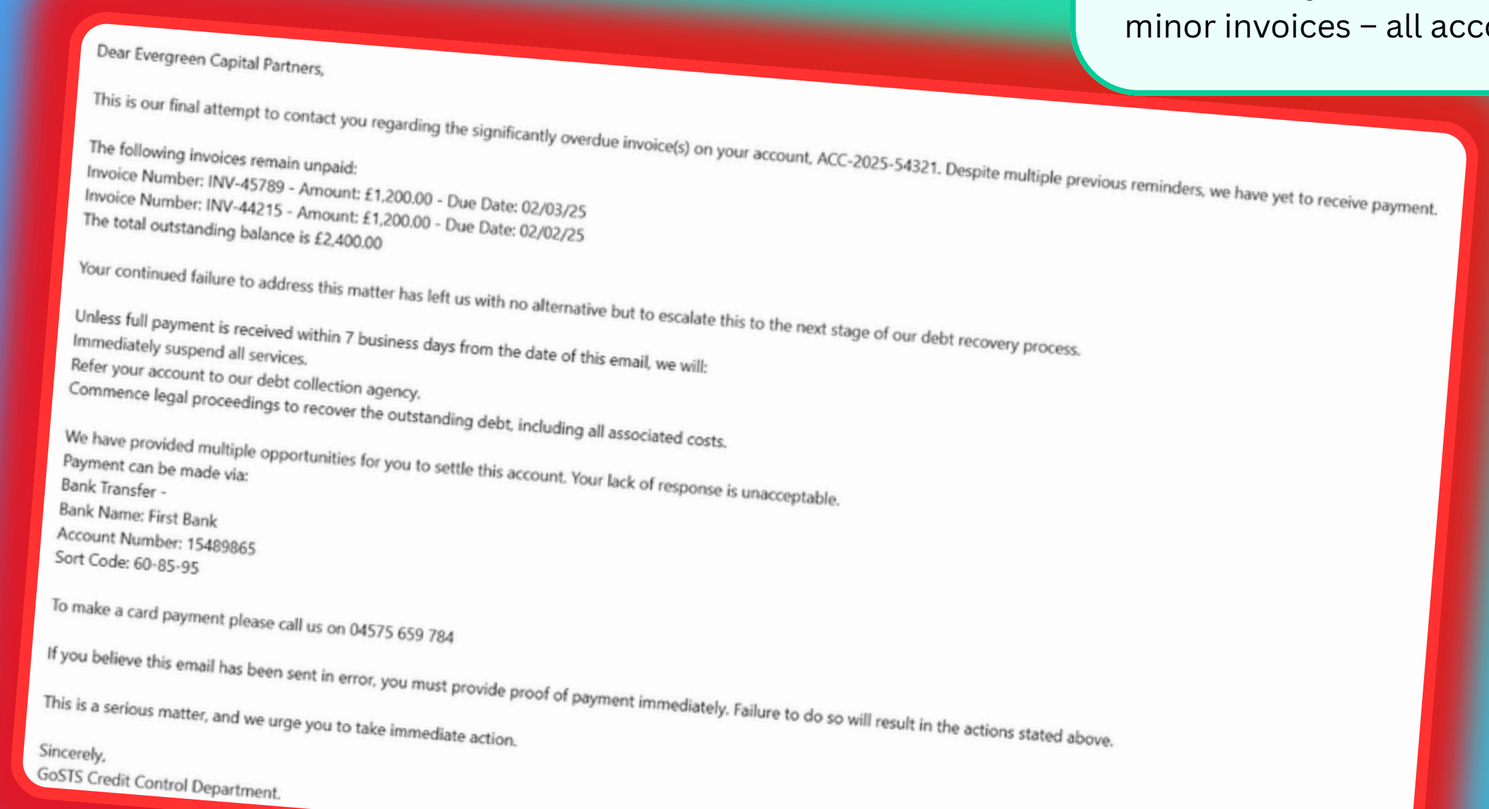
All within the “guard rails” that you define.



Automated Collection Emails

Take the grind out of chasing overdue debts with automated sequences of progressively stronger emails with attached copy invoices and statements as required.

Add subtlety with different processes for good and bad payers, and ignore minor invoices – all according to your own rules.



Dear Evergreen Capital Partners,

This is our final attempt to contact you regarding the significantly overdue invoice(s) on your account, ACC-2025-54321. Despite multiple previous reminders, we have yet to receive payment.

The following invoices remain unpaid:
Invoice Number: INV-45789 - Amount: £1,200.00 - Due Date: 02/03/25
Invoice Number: INV-44215 - Amount: £1,200.00 - Due Date: 02/02/25
The total outstanding balance is £2,400.00

Your continued failure to address this matter has left us with no alternative but to escalate this to the next stage of our debt recovery process.

Unless full payment is received within 7 business days from the date of this email, we will:
Immediately suspend all services.
Refer your account to our debt collection agency.
Commence legal proceedings to recover the outstanding debt, including all associated costs.

We have provided multiple opportunities for you to settle this account. Your lack of response is unacceptable.
Payment can be made via:
Bank Transfer -
Bank Name: First Bank
Account Number: 15489865
Sort Code: 60-85-95

To make a card payment please call us on 04575 659 784

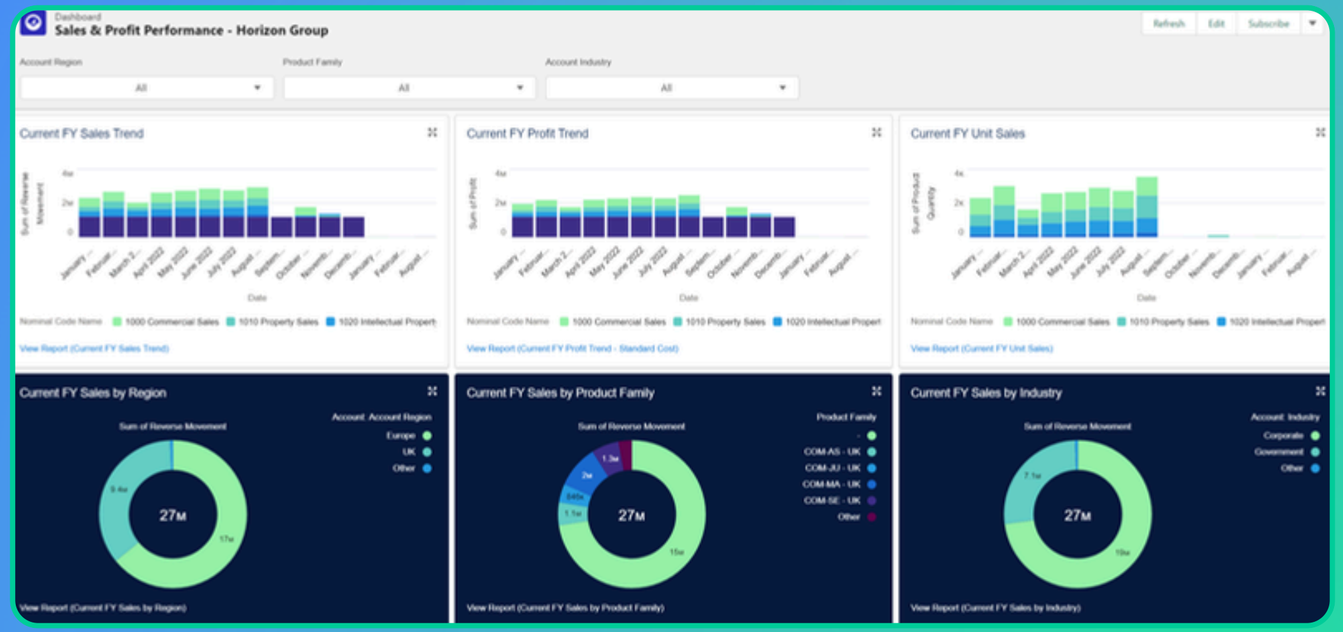
If you believe this email has been sent in error, you must provide proof of payment immediately. Failure to do so will result in the actions stated above.

This is a serious matter, and we urge you to take immediate action.

Sincerely,
GoSTS Credit Control Department.

Credit Control Dashboards

Bring Credit Control to life by clearly monitoring overdue invoices and accounts with always up-to-date dashboards, so that nothing slips between the cracks.



Top-Down Reporting

Replace your dry, old management reports with unlimited reports and dashboards which are always up to date. 5 filters and drill-down capabilities allow your Leadership Team to get to the source of the data for themselves (They can look, but they can't change anything!).

Focus on the metrics that matter. Combine financial and non-financial data in intuitive charts and graphics that are always up to date.

Bottom-Up Reporting

Hold your project managers to account with up-to-date project reporting that includes budgets and performance metrics. Extend their accountability by allowing them to approve PO's and Invoices, so that they take ownership of their numbers.

Ditch those Excel spreadsheets which never reconcile with the financial information. Graphs and charts bring the numbers to life and highlight important trends.



Bank Reconciliation

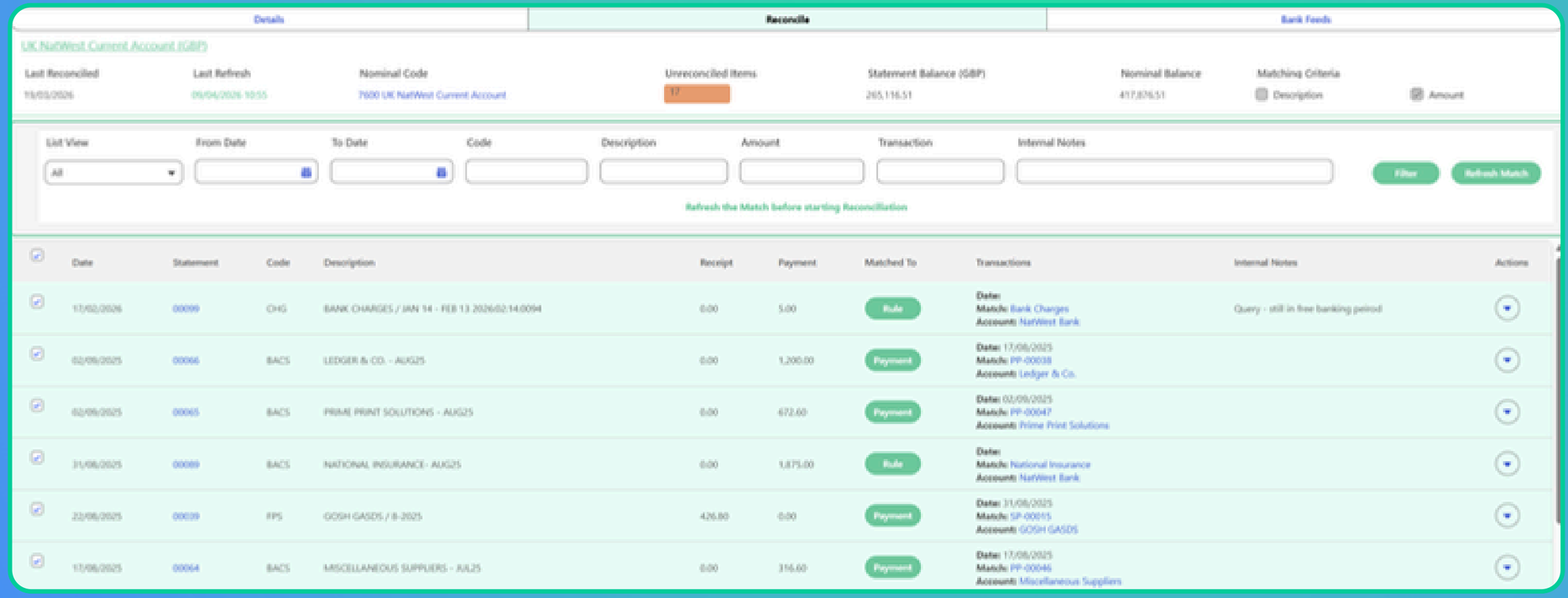
The Bank Rec is the most important of your management controls. Aedon.Accounting integrates with all UK banks to update your reconciliation daily.

Statement lines are matched in one of three ways: to a payment that has already been recorded to an unpaid invoice or with a rule for recurring charges such as bank charges or software costs. The reconciliation is quick, accurate and intuitive.

Excel Integration

We all love Excel, but it should not be used to maintain the financial records. Aedon.Accounting allows you to upload journals and transactions in bulk for speed and efficiency, while all reports are designed to be downloadable.

The source of truth is maintained within the financial system and Excel is used for what it is best for: creating, analysing and beautifying the data.



Control Account Reconciliation

Your control accounts should be reconciled as part of your month-end close.

Aedon.Accounting records these reconciliations against the ledger entries to provide a permanent record.

The Salesforce Advantage

Built on the world’s #1 Cloud Platform, Aedon.Accounting offers capabilities that traditional accounting packages simply cannot match.

Approvals

Salesforce has a platform standard approval process that automates the workflow for records that need official sign-off, such as purchase invoices or expense reports.

Automation

Automate the repetitive "busy work" of finance, from credit chasing to sending out customer statements.



Agentforce

Being on-platform we also benefit from completely customisable AI Agent allowing Secure Intelligent Automation for Credit Collection, Forecasting, Invoice Scanning & more.

Customisation

Every business is unique. We provide 10 analysis objects for unlimited reporting, allowing you to tailor the system to your specific operational processes.

Security

Security is often the greatest concern for Management. By leveraging the Salesforce platform, you will benefit from the same security infrastructure used by the world's most regulated banks and government agencies.

Scalability

Our very first client was new to Salesforce when they partnered with us. Now they have over 1.25 million ledger entries in their system with zero performance degradation.

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Aedon.Accounting pricing includes all necessary Salesforce licences. No other Salesforce products are required

Full User: £125 Monthly
Reviewer: £35 Monthly

Save Over £6,000

Save 15% - Paid Annually in Advance
Save 25% - 2 Year Contract Paid Annually in Advance
Save 35% - 3 Year Contract Paid Annually in Advance

Illustration is for 2 Full User & 5 Reviewer Licences for a 3 year commitment. The exact saving is £6,194.

The Business Case for Change

The transition to Aedon.Accounting is an investment:

- **Efficiency**: Eliminate fragmented Excel spreadsheets and manual workarounds, allowing your finance team to focus on strategy rather than data entry.
- **Effectiveness**: Gain greater control over income and expenditure. By providing project managers with real-time budgets and performance metrics, you foster a culture of accountability and informed decision-making.

When was the last time your Reporting Pack truly empowered your Leadership Team?

12 Month No Quibble Warranty.
No questions asked.

Aedon.Accounting
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